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Lrng Machine Tools
Business case
V1.0.2

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Lrng Machine Tools - The business case

1. Introduction

WorkSafe NZ defines competency as the combination of **training, knowledge, skills, and experience** needed to perform a task safely and effectively.

Training is where competency begins — but **training alone does not prove competency**. Lrng Machine tools provide a practical way to **demonstrate the real knowledge, skills, and experience of your workforce**.

Sending workers to the same training courses year after year costs your business money — and still may not meet WorkSafe's definition of competency. This creates a significant and unnecessary cost to your business.

Proving competency in a way your clients and regulators can clearly understand **makes your business more efficient, more credible, and more competitive**. Competent workers reduce risk, improve productivity, and help you win more work.

This is why **competency should sit at the heart of your business**.

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2. Your Business

People working in Teams, using Equipment & Materials, in Work Areas

Every business in the world is built on the same three core components:

- **People**, who work in Teams
- **Equipment & Materials**, used to create the end product
- **Work Areas**, where the work takes place

Together, these three components create the **work your business does**.

And **all work starts with competency**. From this foundation, your workers can provide reliable, real-world data that helps you improve safety, performance, and profitability.

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What Am I Getting?

In simple terms, workers use the app to **enter information about work as it happens**. This lets your company know:

- Who did what
- To who or what
- Where it happened
- When it happened

Perfect record-keeping — made simple.

This information is stored and displayed in your online portal, providing **real operational insight** into how work is actually performed.

From here, companies can clearly see:

- What is working well
- What could be improved
- Where risk exists
- Where performance is strong

All data is **quality-controlled, auditable, and defensible** in the event of an incident, audit, or investigation.

The Tools

- Induction records
- Training records
- Digital credentials for any profile
- Pre-built Lrng Machine competency suite
- Company-specific competencies tool
- Worker wellbeing daily checklist
- Worker check-in-to-work tool
- Equipment profiles
- Work area profiles
- Equipment and materials checklists
- Digital verification of worker credentials and competencies
- Safety interaction records

Each tool builds your **live, auditable data set**, giving you instant insight into what is actually happening in your work areas.

As part of the Lrng Machine network, you also have **direct input into future tools**, helping the platform evolve alongside your business.

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The Dream Outcome

- Know who is truly competent
- Spot risk early
- Reward your best performers
- Impress regulators
- Win more work
- Control your workforce and your supply chain
- Replace paper, spreadsheets, admin time, and repeat training costs with **cost-effective, high-value business data**

Just like a professional sports team, you start **tracking what actually matters**.
You perform better. You win.

Pick up the app and portal, use pre-built standards or plug in your own — and you're away.
Quality-controlled, geo-located, time-stamped data flows straight into your business, showing you exactly where to improve.

Competency isn't a chore — it's a competitive advantage. Let's win together.

All this for only $100 per month

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3. The Alternatives

Do Nothing

The average WorkSafe enforceable undertaking costs a company around **$184,000**.
You can choose to do nothing — but when it comes to Health & Safety law, **you carry the risk alone.**

You Already Train Your Workers

That's a great first step — but can you **prove their skills and experience** if the regulator comes knocking?

- How much does repeat training cost each year?
- Is the training actually working?
- Are workers applying what they learn on the job?

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Without a system to measure **knowledge, skills, and experience**, you simply **don't know**.

Training alone does **not meet WorkSafe's definition of competency**.
With the average course costing around **$200 per worker**, consider this:

If you have six workers attending one course per year, Lrng Machine tools already cost **less**, provide **greater insight**, and deliver **far more value** to your business.

Training is important — but what are you actually gaining from frequent retraining? And what does the lost productivity really cost you?

You Already Have a System

Firstly — excellent. You're on the right track.

But ask yourself:

- How long does it take to build standards?
- How do you accredit assessors and moderators?
- How many spreadsheets, folders, and forms do you manage?
- How much admin time is spent maintaining your system?
- What real insight does it give you?
- How long do audits take to prepare for?
- How long does it take to gather evidence when bidding for work?

Lrng Machine removes wasted time and manual effort, replacing it with **real-time, actionable business intelligence**.

If switching to Lrng Machine saved just **one hour per week**, that's **52 hours per year per person**.
Even at minimum wage, the platform quickly pays for itself.

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Why Lrng Machine Tools?

Ultimately, you decide what's best for your business.

Lrng Machine tools are designed to **integrate seamlessly with your existing processes**, while giving you **plug-and-play options** that deliver meaningful business intelligence.

This isn't health and safety software.

This is business information software.

Nothing else does this.
It's **rocket fuel for your operations**.

Come — fly with us.

Lets get started!

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